

PROCUREMENT SUMMARY

RFP# 2024-011

Date Submitted:	March 25, 2024	Procurement Process:	Request for Proposals (RFP)														
Submitted by:	Brian Davis	Length of Advertising:	Standard (15+) days														
Supplier Name:	Ten - 8 Fire Equipment, Inc.	Source Selection Method:	Highest Proposal Scoring														
Description:	Type I Ambulance Purchases	Fair Price Determination:	Adequate Price Competition														
Agreement Type:	Purchase Order	Not Low Bid Award:	N/A - Lowest Evaluated Price Awarded														
Contract Number:	Purchase Order	County Business:	No County Businesses Responded														
Contract Category:	Specialty Items	Submissions Received:	2 Vendors Contacted: 102														
Contract Term:	Other - See Notes	<table border="1"> <thead> <tr> <th colspan="2">RFP/RFQ Selection Criteria Used in Selection Process</th> </tr> <tr> <th>Weight</th> <th>Evaluation Criteria</th> </tr> </thead> <tbody> <tr> <td>45%</td> <td>Technical Compliance</td> </tr> <tr> <td>15%</td> <td>Delivery Schedule and Capacity</td> </tr> <tr> <td>10%</td> <td>Service and Support</td> </tr> <tr> <td>30%</td> <td>Price</td> </tr> <tr> <td></td> <td></td> </tr> </tbody> </table>		RFP/RFQ Selection Criteria Used in Selection Process		Weight	Evaluation Criteria	45%	Technical Compliance	15%	Delivery Schedule and Capacity	10%	Service and Support	30%	Price		
RFP/RFQ Selection Criteria Used in Selection Process																	
Weight	Evaluation Criteria																
45%	Technical Compliance																
15%	Delivery Schedule and Capacity																
10%	Service and Support																
30%	Price																
Contract Value:	\$ 4,920,000.00																
Contract Options/Renewals:	None																
Source of Funds:	SPLOST																
Debarred/Suspended:	No (screen-print on file)																
SAM Requirement:	Registration Not Required																
BOC Meeting Prepared for:	April 2, 2024																

Bidder/Proposing Business	Place of Business	Evaluated Price	Score
Ten - 8 Fire Equipment, Inc.	Bradenton, FL.	\$ 4,920,000.00	77.73
Safe Industries	Easley, SC.	\$ 5,120,604.00	69.95

***Important Price Evaluation Notes**

Cherokee County issued RFP # 2024-011 for the purchase of up to (15) Type I Ambulances. (102) Vendors were contacted of which (2) submissions were received. Each submittal was evaluated by members of the Cherokee County Fire Department. Evaluation criteria consisted technical compliance (45%), delivery schedule and capacity (15%), service and support (10%) and price (30%). Ten - 8 Fire Equipment, Inc. was evaluated as the highest scoring, responsive and responsible firm, and is therefore recommended for award.

Other Important Considerations

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Technical Evaluation

Percent of Category	Points	Area of Evaluation	Safe Industries	TEN-8 FIRE EQUIPMENT,INC.
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Possible Points:	45	Technical Compliance		
100%	45.00		27.61	30.47

Possible Points:	15	Delivery Schedule and Capacity		
100%	15.00		8.45	8.80

Possible Points:	10	Service and Support		
100%	10.00		5.06	8.46

70%	70.00	Total Technical	41.12	47.73
30%	30.00	Price Score	28.82	30.00
100%	100	Price + Technical	69.95	77.73

Companies in order of scoring:		2	1
Company Name:		Safe Industries	TEN-8 FIRE EQUIPMENT,INC.

Price Evaluation

PROPORTIONAL DIFFERENCE TO LOW BID

When purchasing solutions or services where there are a number of possible ways to create acceptable results, there is an expectation that there will be a wide variety of acceptable prices as well. In this situation price scoring still needs to provide proportional outputs but on a less aggressive scale. Here the appropriate method utilizes the lowest acceptable bid as the basis for each other price to be compared and then multiplied by the points available.

Points Available	Safe Industries	TEN-8 FIRE EQUIPMENT, INC.		
30	\$ 5,120,604.00	\$ 4,920,000.00	\$ -	\$ -
Low Bid: \$ 4,920,000		Under Average		
Percentage of Points Earned	96%	100%		
Number of Points Earned	29	30		

Low Bid	High Bid	Average	Range	# of Bids	# Under Average
\$ 4,920,000	\$ 5,120,604	\$ 5,020,302	\$ 200,604	2	1